

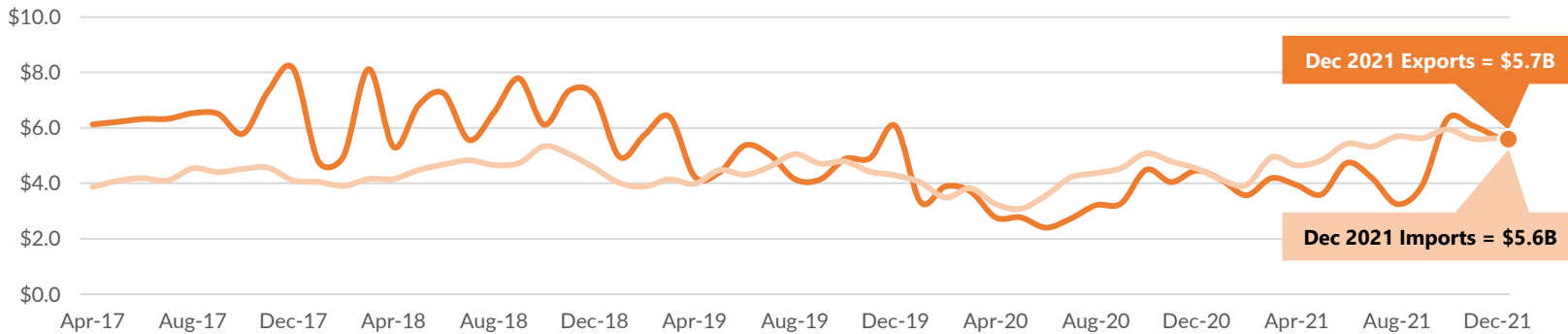
Key Insights

In the fourth quarter of 2021:

- **Q4 Rebound in Exports:** Washington state exported roughly \$18 billion in goods – a 59% increase over the prior quarter and a 39% increase over Q4 of 2020.
- **Imports Remain Steady:** State imports increased 3% over the prior quarter and 19% over Q4 of 2020 with \$17 billion in goods coming into Washington state.
- **Big Volumes in WA Ports:** Washington ports transported roughly \$47 billion in goods – 9% more than in the prior quarter and 19% increase over Q4 of 2020.

Total Monthly Goods Exports & Imports

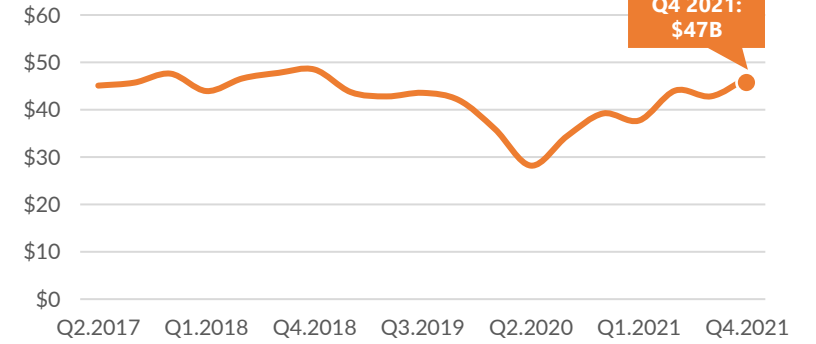
Billion \$; Apr 2017 – Dec 2021



Source: U.S. Census Bureau, State Export Data (Origin of Movement) & State Import Data (State of Destination) Data Series

Quarterly Total Trade Volume Handled by WA Ports

Billion \$; Q2 2017 – Q4 2021

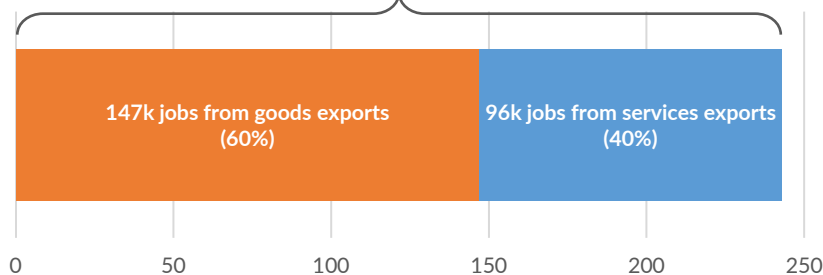


Source: U.S. Census Bureau, HS Port-level Data Series (Imports & Exports)

WA Jobs Supported by Exports of Goods and Services

1,000s of jobs; As of 2020

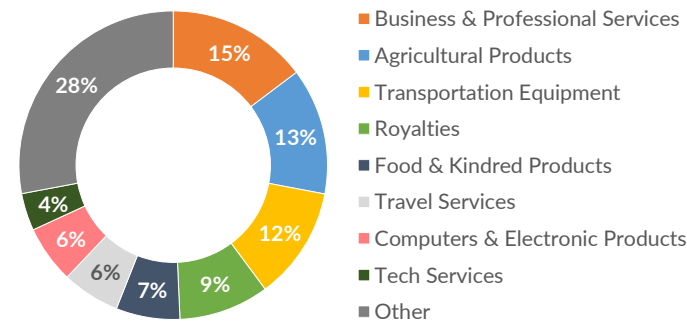
Total Jobs Supported by Exports = 243k



Source: Trade Partnership Worldwide (2022).

WA Intl. Trade Related Employment; by Sector

Share of total export related jobs; As of 2020



Source: Trade Partnership Worldwide (2022).

Top 5 Exports by 3-Digit NAICS Category

Q4 2021

	Export Category	Value (Million \$)	Y/Y (%)
1	Agricultural Products	\$6,558 (+180% vs. Q3)	+26%
2	Transportation Equipment	\$5,367 (+73% vs. Q3)	+110%
3	Computer & Electronic Products	\$1,124 (+13% vs. Q3)	-3%
4	Food & Kindred Products	\$898 (-17% vs. Q3)	-13%
5	Petroleum & Coal Products	\$660 (+53% vs. Q3)	+106%

Source: U.S. Census Bureau, State Export Data (Origin of Movement) Data Series

Top 10 Goods Export Destinations

	Country	Value (Million \$)	Y/Y (%)
1	China	\$6,207 (+313% vs. Q3)	+23%
2	Canada	\$2,078 (-4% vs. Q3)	+34%
3	Japan	\$1,375 (+51% vs. Q3)	+93%
4	Mexico	\$1,079 (+109% vs. Q3)	+225%
5	Ireland	\$783 (+28% vs. Q3)	+2,489%
6	Taiwan	\$702 (+151% vs. Q3)	+25%
7	South Korea	\$517 (-12% vs. Q3)	+45%
8	United Arab Emirates	\$498 (+95% vs. Q3)	+86%
9	Hong Kong	\$410 (+228 vs. Q3)	+239%
10	Singapore	\$373 (+113% vs. Q3)	+185%

Top 10 Goods Import Origins

	Country	Value (Million \$)	Y/Y (%)
1	Canada	\$4,755 (-5% vs. Q3)	+31%
2	China	\$4,677 (+12% vs. Q3)	+22%
3	Japan	\$1,784 (+21% vs. Q3)	+4%
4	Vietnam	\$822 (+22% vs. Q3)	+<1%
5	South Korea	\$573 (-22% vs. Q3)	-6%
6	Russia	\$507 (-27% vs. Q3)	+119%
7	Taiwan	\$499 (+8% vs. Q3)	+43%
8	Mexico	\$397 (-8% vs. Q3)	+2%
9	Brazil	\$283 (+20% vs. Q3)	+184%
10	Indonesia	\$268 (+16% vs. Q3)	+37%

Trade by Congressional District (Imports + Exports)

District	Top Port	Goods Imports + Exports (Million \$)	Y/Y (%)
1st	Kenmore, WA	<\$1 (-53% vs. Q3)	-12%
2nd	Blaine, WA	\$12,876 (+3% vs. Q3)	+19%
3rd	Kalama, WA	\$5,634 (+121% vs. Q3)	+31%
4th	Oroville, WA	\$483 (+51% vs. Q3)	+52%
5th	Metaline Falls, WA	\$321 (-35% vs. Q3)	+31%
6th	Tacoma, WA	\$11,791 (-1% vs. Q3)	-1%
7th	Seattle, WA	\$7,774 (~0% vs. Q3)	~0%
8th	Danville, WA	\$2 (+257 vs. Q3)	+272%
9th	SeaTac Intl.	\$7,857 (+7% vs. Q3)	+105%
10th	Olympia, WA	\$45 (-21% vs. Q3)	+30%